



Practical **Innovation.**

21 June, 2010, 10 AM

CIBER shakes up the energy market with new CIS system from Junifer Systems

Flexible solutions for the transforming energy industry

CIBER, one of the world's thirty largest IT consulting companies, has initiated the collaboration with Junifer Systems on the launch of a new customer information system (CIS) in the Nordic market. The new system has taken the market by storm with a much lower entry-level pricing and greater flexibility than competing solutions.

According to the agreement, CIBER will be responsible for marketing, customization, integration, operation, as well as user training and support for Junifer in the Nordic countries.

"Primarily, we will be focusing on Swedish energy companies," says Johan Barwén, Regional Manager at CIBER, who will be heading the new initiative.

"We have significant experience from systems integration and major project implementation. Some of our consultants have been actively working with electricity industry deregulation since 1996 and many others have over twenty years of industry experience. In addition, we add a proven project methodology that leads to minimized project risks".

"We are excited about our partnership with CIBER. Their skills, experience and understanding of the local electricity market is unparalleled," says Paul FitzGerald, Sales Director at Junifer Systems Ltd.

UK based Junifer Systems develops industry-specific business systems for electricity and telecommunications, but also for gas, water, waste management, and other utilities.

Unlike the majority of utility companies' ageing existing applications, Junifer provides unprecedented opportunities to address the rapidly changing needs of an industry characterized by restructuring, increased competition, deregulation, and increasingly stringent regulatory compliance requirements.

"The system is scalable to fit both small and larger businesses. In addition, it is developed using Microsoft .Net, which means cost efficiency, short development times and sustainability," says Johan Barwén.

For the utility (gas, water, electricity and waste) operator, the Junifer CIS & Billing products enable them to process the significant increase in data volumes (compared with the traditional utility billing estimate model) and also provides the business with a flexible, scalable and cost effective solution on which the business can build its unique offering.

For more information, please contact:

Johan Barwén, Business Unit Manager CIBER AB
+46 708-44 10 72
johan.barwen@ciber.com

Paul FitzGerald, Sales Director Junifer Systems Ltd
+353 87 9926723
paul.fitzgerald@junifersystems.com

About Ciber

IT consultancy CIBER Sweden AB, with approximately 150 employees are part of the global organisation Ciber Inc., with approximately 8500 employees and 1.2 billion dollars in turnover. Swedish customers are major banks, insurance companies and several telecommunication companies. CIBER also have assignments in the energy industry, government, logistics, trade and manufacturing industries.

CIBER provides specialist competencies in a number of areas, from business strategists to developers and testers / test leader. This means that CIBER can help their clients from strategy, via realization to maintenance.

Headquartered in Stockholm, with regional offices in Malmö and Sundsvall. See www.ciber.se

About Junifer

The Junifer Systems team has utilised its strong background in the complex, large transaction volume Telecomms billing sector to provide highly efficient, flexible and cost effective back-office solutions for the utilities market. The Junifer Product suite provides a complete end to end CIS and billing system designed specifically to support the unique challenges encountered both by the legacy utility systems and what Junifer believes will be tomorrow's "Smart Meter" billing requirements for utilities.

Headquartered in London, UK. For more information on Junifer Systems, please visit www.junifersystems.com